

ctia

The Future is Now: 5G & Small Cell Deployment

October 26, 2020 Gerard Keegan, CTIA

Wireless Impact in New Jersey



111,800

WIRELESS-RELATED JOBS



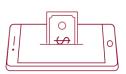
\$11.1B

ECONOMIC IMPACT (GDP)



18%

HIGHER PAY FOR WIRELESS JOBS



\$5.7B

PAY & BENEFITS FROM WIRELESS INDUSTRY



10M

WIRELESS SUBSCRIBER CONNECTIONS

Demand for Mobile Data Continues to Grow

96x more mobile data was used in 2019 than in 2010



5G is the Answer to the Demand for Data

4G made networks faster and our lives easier; 5G will be a massive leap

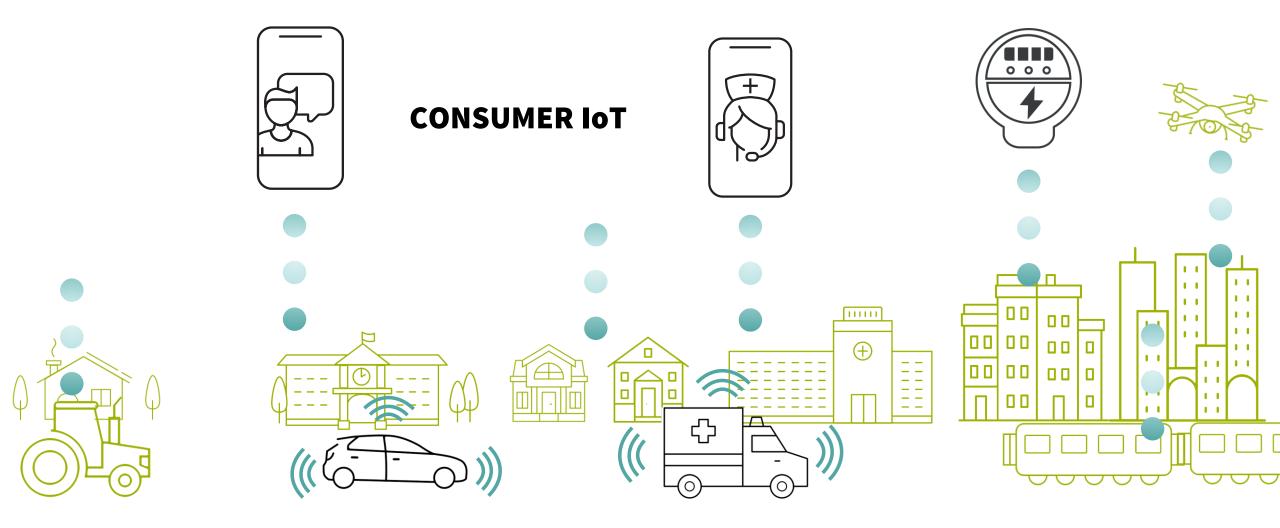






5G Connecting Everything

SMART COMMUNITIES



AUTONOMOUS VEHICLES

INDUSTRIAL IOT

5G Economic Benefits and Wireless Network Investment

Improving communities across America, from small towns to big cities









3M

NEW JOBS

\$500B

CONTRIBUTION TO GDP

\$275B

NEW WIRELESS INVESTMENT

\$160B

SMART CITY BENEFITS
AND SAVINGS

5G Economic Benefits: New Jersey

Cinnaminson

- Over 150 jobs created
- \$13 million in estimated network investment
- Nearly \$5 million in estimated GDP growth

Hamilton

- Over 800 jobs created
- Over \$70 million in estimated network investment
- \$133 million in estimated GDP growth

Newark

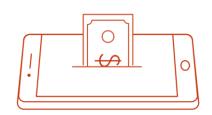
- Over 2,600 jobs created
- Over \$230 million in estimated network investment
- \$430 million in estimated GDP growth

Jersey City

- Nearly 2,500 jobs created
- \$218 million in estimated network investment
- Over \$400 million in estimated GDP growth









The Infrastructure of 5G

Enhanced coverage, growing demand for wireless, and new 5G networks require all types of wireless infrastructure.



Cell Tower
Common along
highways



Rooftop Cell Site
Common in urban areas



Monopole Cell Site
Common in suburban
areas



Small Cells
Typically placed on existing structures

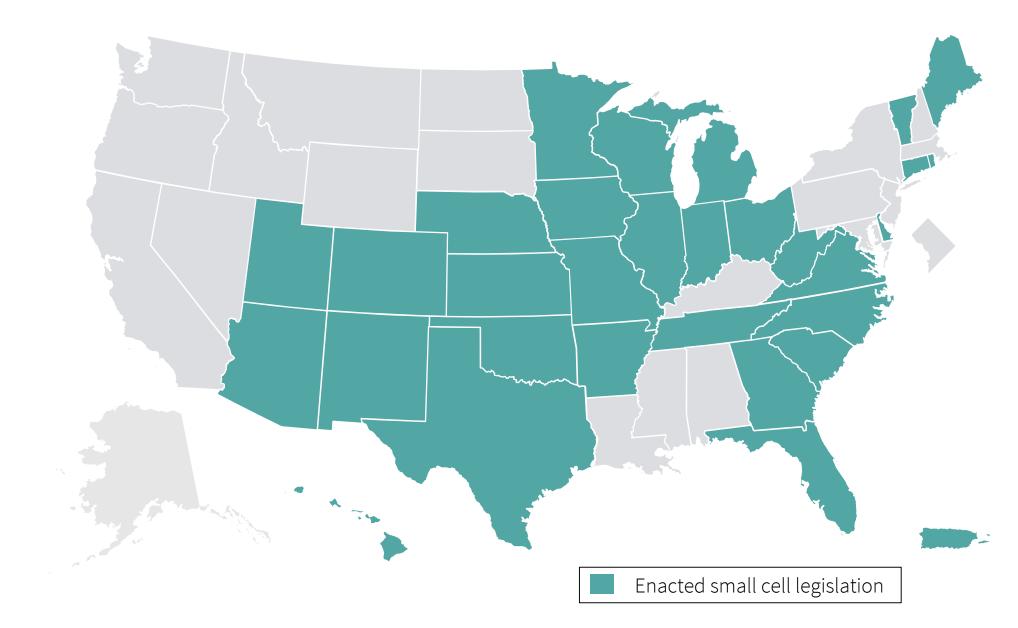
New Networks, New Rules

- Reasonable Access. Improved access to municipal facilities and rights of way
- Reduced Costs. Reasonable cost-based fees for new 5G deployments
- Modernized Procedures.
 Improved timelines and more uniform standards

Cities and towns which are first to facilitate the wireless infrastructure evolution will see the greatest benefit.

Accenture StrategyJanuary 2017

State Small Cell Legislative Activity





Gerard Keegan
Vice President, State Legislative Affairs